

# Helpful Tips to Get a Home Visit

Good News Gospel Explosion

Before entering the homes of people be enthusiastic about the meetings and knowledgeable about all programs at the center. Keep a schedule with you at all times of all activities of daily service. Go with the attitude that you desire to be of real service to the community.

Use a small Bible that can be carried in a purse or pocket. Some people are afraid of being preached to and will react unfavorably if a Bible is displayed prematurely. It is expected that a woman will carry a handbag, but carrying anything else will make your work more difficult.

Watch your conversation and deportment as you approach the house. Don't converse with your partner when at the door. The sound of voices through a closed door can annoy or frighten the person inside.

- Never peek through doors or windows but do show necessary interest to make contact.
- If there is no doorbell, give three firm knocks on the door.
- If you go around to the back, do not do it so quietly that someone might be caught by surprise and frightened or embarrassed.
- Do not stand too close to the door.
- Smile as you wait for the door to be opened.
- Take a half step back as the door is opened.

Your introduction might be: "Good afternoon, Mrs. Jones! I'm John Williams, and with me is Shirley Davis. We are visiting friends of the Good News Gospel Crusade in the area. Would you mind if we step in for a few minutes?"

Inside the home, be relaxed and at ease. Win their friendship by talking about something of common interest. It may be their home or children. You are to observe and show an interest in whatever they are most likely to be interested in. Your first impression is a lasting impression. If people like you as a person, they will be more eager to listen and give attention to what you have to say. This "get acquainted" or "winning confidence" period is done in a matter of one or two minutes.

After this brief interim, get down to business at once. Go back to the introduction at the door. "As I said, Mrs. Jones, I am from the Good News Gospel Crusade and am concerned about the many problems that exist in our homes and in the world. Mrs. Jones, as we read the newspaper and listen to the radio or television, we hardly know what to expect, but we can take courage from the Bible which says, "A merry heart doeth good like a medicine; but a broken spirit drieth the bones."

Get a decision on this first visit to attend 'the tonight's meetings and each night thereafter. Thank them, offer a one sentence prayer and then leave. Follow daily evangelistic instructions concerning visitation.